

Industrial Distributor with Manufacturing

Client #10402

This well-established business (2 related companies) sells to a multitude of industries, including Pharmaceutical, Food & Beverage, Power Generation, Marine, Chemical, Plastics, Pulp & Paper, and more.

The distribution company is a regional leader in their space with knowledgeable / experienced salespeople, a “best-in-class” website, and a vast inventory that allows them to offer quick, quality service.

The manufacturing company grew out of the distribution business and provides “turn-key” solutions (sub-assemblies, accessory and installation kits, and other kitted products) for their shared customer base.

They have a track record of consistent financial performance and stability. 2021 was another strong year with combined revenues in excess of \$21.0M and Adjusted EBITDA at \$1.6M+.

The owners have built a highly functioning organization and believe that the business and its 40+ employees are well positioned for this transition. The owners have been with the company for over 30 years and are planning for retirement. That said, they are both willing to support the business during an appropriate transition period.

To learn more about this opportunity, please contact us at 484-534-8600 x100 or Info@BMA1.com.