

**Chester County Manufacturing
Acquisition Opportunity**

Client #10394

This Company designs and fabricates products for an impressive list of commercial, industrial, and medical clients. They have consistently invested in state-of-the-art production equipment and have created a highly effective workflow throughout their 35,000+ square foot manufacturing facility (which the owners also own).

They continued to do the right thing for their customers during the pandemic and in the face of supply chain / pricing challenges that hit them harder and earlier than other industries. Prior to the Covid-19 pandemic the Company's average Adjusted EBITDA between 2017 and 2019 was right at \$2.0M.

2020 and 2021 were profitable, but EBITDA was below \$1M. 2022 is projected to return to \$1M+.

The owners were considering retirement before the pandemic but put that on hold as they managed through it. They now believe that the business is in a very good place and poised for a new phase of growth. As such, they are returning to the process of finding a suitable new owner who can take the business forward.

To learn more about this opportunity, please contact us at 484-534-8600 x100 or info@bma1.com.