

**Industry Leading Equipment Distributor  
with significant Parts and Service Opportunity**

Client #10396

This company provides “best in class” equipment and has been doing so for over 30 years. They have a successful and efficient parts and service operation, but there is significant room to grow that part of the business.

The equipment they sell is an integral part of their clients’ operations. This company sells arguably the best brand on the market, and they are well known throughout the region. The bulk of their equipment sales comes via referral.

Their parts and service business developed as an extension of their equipment business. They now have the ability to service and supply parts and consumables (this type of equipment uses large amounts of consumables) for equipment they sell and for equipment don’t sell. They have not marketed their parts and service business to any great extent. There is a real opportunity to grow this side of the business and the margins are very attractive.

The owner is planning for retirement but is willing to remain involved and assist the new owner during a suitable transition period.

2021 Revenue is projected at \$3.0M+ and adjusted EBITDA is projected at \$550K+.

To learn more about this opportunity, please call 484-534-8600 x100 or email us at [info@bma1.com](mailto:info@bma1.com).