

**Refrigeration & HVAC Service Provider
Acquisition Opportunity**

Client #10380

This company is a leading regional provider of commercial refrigeration and HVAC services.

Their service offering includes installation, service and repairs, and preventative maintenance to cover all aspects of the commercial and industrial HVAC and refrigeration fields.

The company serves an expansive and diverse customer base throughout the Delaware Valley and Central and Southern New Jersey.

There is a highly knowledgeable and experienced team in place. An emphasis has been placed on continuing education with field staff attending various seminars and technical sessions to provide the most current and high-quality service to clients.

They are a recognized leader in their region and much of their work now comes via repeat business.

Summary historical financials can be found below:

<i>(\$ Thousands)</i>	2018	2019
Sales	\$1,969	\$2,092
Cost of Goods Sold	1,178	1,183
Gross Profit	\$790	\$909
Operating Expenses	398	377
Seller's Discretionary Earnings	\$393	\$532

The owners are approaching retirement and are ready to pursue other interests outside of the business. As such they have begun the process of finding an acquirer who can capitalize on their historical success while continuing to provide their clients with same level of outstanding service.

To learn more about this opportunity, please contact us at 484-534-8600 or info@bma1.com.