

Acquisition Opportunity

Authorized Distributor / Installer of Energy Efficient & Environmentally Friendly Building Solutions

Client #10367

This company sources and installs custom-engineered building solutions for an extensive and diverse customer base. End users can be found in the manufacturing, recycling, energy, timber, farming, and public sectors.

They had a solid 2019 with Adjusted EBITDA of \$1.3M. They remained open and consistently busy throughout 2020 and their 2020 EBITDA increased to \$2.2M. 2021's early results and strong backlog are pointing towards another good year.

The owners are planning for retirement. One owner (primarily focused on administration) is ready to retire in 2021. The other owner (primarily focused on customers / estimating / field operations) would like to keep working for a few years.

The ideal buyer will have an existing administrative structure that could absorb the administrative activities of this business. A buyer who is looking to add a new product/service offering with an experienced team in place and an outstanding reputation.

To learn more about this opportunity, please contact us at 484-534-8600 x100 or Info@BMA1.com.